



The WWBR News & Views

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Issue No. 9

Professionals Dedicated to Progress

September 17, 2019

2019 Board of Directors



Amy Wilson
President

Roger Kopernik
Vice President

Peter (Bill) Whyte
Secretary/Treasurer

Cory McMurphy
Director

Cheryl Schlehuder
Director

Carol Steiger
Director

Denny Tryban
Director

Kathie Parks
Director

Leslie Burroughs
Director

BOARD STAFF

[Jeannie Rizzardi](#)
Association Executive

[Gracie Goddard](#)
Executive Assistant

[Julie Hull](#)
MLS Specialist

NEW MEMBER APPLICATIONS:

Tim Ash – Century 21 Northland
 Joshua Croff – Verity Real Estate
 Chris Ritchie – Mackinac Properties
 John Van Schoick – REO Alpena
 Jenny Vogelaar – Hillman Real Estate

WELCOME NEW MEMBERS:

Mark Benjamin – Benjamin Realty
 Amy Chandler – C21 UpNorth
 Chontrese Hayes – Heritage House Realty
 Julie Maynard – CB Schmidt Cheboygan
 Justin Reed – BHHS Gaylord
 Steven Shaw – Great North Real Estate
 Jason Strat – Rocket Homes Real Estate
 Natalie Wood – Heritage House Realty

TRANSFERS:

Dan Ludlow to REO Alpena
 Nancy Smithem to REO Alpena
 Beth Miller to C21 Eagle Mio
 Warren Miller to C21 Eagle Mio

DROPS:

C21 Eagle Fairview Office
 Kenneth Arndt & Associates
 Kenneth Arndt – Kenneth Arndt & Assoc.
 Laura Boerema – Kenneth Arndt & Assoc.
 Cyle Gillman – C21 Northland
 Larry Moore – C21 Northland
 Erin Riopelle – REO Alpena
 Eileen Gwen Spence – REO Alpena

2020 BOARD DUES ARE DUE OCTOBER 1ST, 2019!

A \$50 late fee will be applied after October 1st.

2019 ANNUAL MEETING & AFFILIATE FAIR SPONSORSHIP OPPORTUNITIES

Be a sponsor at WWBR's annual event and be a part of the celebration as we recognize member accomplishments, swear in our new leadership, and motivate our members.

AVAILABLE SPONSORSHIPS:

Breakfast Sponsor: \$750

To sponsor, please fill out our [Sponsorship Agreement](#) and return to: mls@waterwonderlandboard.com

Thank you for your support!

AFFILIATE FAIR

Friday, November 1st, 2019 at 9am to 10am
 Otsego Club Ball Room, Gaylord
 Doors open at 8am for display set up

Free Affiliate Membership Benefit

Fill out [registration form](#) to reserve your table!

Water Wonderland Board of REALTORS® Annual Meeting Friday, November 1st, 2019 at Otsego Club Ballroom, Gaylord, MI.

- 9:00am to 10:00am – Breakfast Buffet, Affiliate Fair, & Silent Auction
- 10:00am to 12:30 pm – Annual Meeting & Guest Speaker: Sean Carpenter, Sean Speaks, LLC

SEAN CARPENTER - Originally licensed as a REALTOR® in 1998, Sean Carpenter is the former Agent Development Director for the Ohio NRT companies. He founded Sean Speaks in 2018 to expand his speaking, consulting, and facilitation opportunities. Sean's mission is to "teach with passion and enthusiasm instilling confidence and excitement in his students." His sessions include a great mix of old-fashioned sales skills, cutting-edge technology ideas and lots and lots of laughter, all helping his audiences learn how to build more relationships, solve more problems and have more fun.



SAVE THE DATE! REGISTRATION & FLYER WILL BE EMAILED TO MEMBERSHIP SOON!

2019 WWBR Annual Golf Outing Recap

The Outing took place on Sept. 12th at Indian River Golf Club. **Thank You to our Sponsors & Teams!**



1st Place: "Weapons of Grass Destruction"
 Nick Whitehead, Rod Jones, Shawn Mankin,
 And Tom Shoenith



Best Dressed "Collegiate Battle" theme:
 Jeannie Rizzardi, Chris Brown, Beth Gibbons,
 and Cindy Garries.



Board Vice President: Roger Kopernik, Announcing Rules

Here is an opportunity to get involved with the Water Wonderland Board of REALTORS®! Run for a Seat on the Board or MLS Board of Directors!

To seek nomination, please contact:

- A [Water Wonderland Board of Directors](#),
- A [MLS Board of Director](#), or
- [Jeannie](#) at the Board Office.

NOMINATIONS DUE: TUESDAY, OCTOBER 16th, 2019

USDA 1 HOUR CONTINUING EDUCATION – FREE TO MEMBERS
 Instructor: Michelle Collins of The USDA

Thursday, Oct. 17th, 2019 at The University Center in Gaylord from 11am- 1:30pm

[Register Online](#) or Call the Board Office at (989) 732-8226



RESIDENTIAL SOLD INFORMATION FOR AUGUST

COUNTIES	SALES		VOLUME		AVG. SALES		MEDIAN SALES	
	2018	2019	2018	2019	2018	2019	2018	2019
Alcona	8	6	1,010,000	764,000	126,250	127,333	65,000	104,000
Alpena	53	36	6,751,300	4,638,041	127,383	128,834	108,000	97,400
Antrim	5	2	550,800	294,500	110,160	147,250	111,000	147,250
Cheboygan	48	54	7,091,200	13,592,050	147,733	251,704	144,950	159,000
Chippewa	0	0	0	0	0	0	0	0
Crawford	29	24	3,531,048	3,415,050	121,760	142,293	98,448	124,500
Mackinac	5	3	466,000	473,500	93,200	157,833	119,500	129,500
Montmorency	28	17	3,352,505	2,939,325	119,732	172,901	80,950	147,500
Oscoda	23	27	2,479,400	2,351,000	107,800	87,074	87,000	75,000
Otsego	68	45	10,687,564	8,393,175	157,170	186,515	136,250	154,900
Presque Isle	33	34	3,460,950	4,518,671	104,877	132,902	111,000	97,750